



PRESENTATION TO THE UTAH LEGISLATURE
BUSINESS AND LABOR INTERIM COMMITTEE

**UTAH LIFE SCIENCES
COMPANIES
RESPONSE TO COVID-19**

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BETWEEN 40-50 UTAH COMPANIES OFFER PRODUCTS ADDRESSING COVID-19

- Diagnostic Test Developers – Molecular, Genomic and Serological
- Testing Laboratories
- Therapeutics
- PPE

MANY HAVE PIVOTED TO HELP MEET NEEDS



BIOFIRE DIAGNOSTICS



- Employs over 2,000 people locally.
- Developed sophisticated Diagnostic that can detect from one test up to 25 different viruses, including COVID-19 and influenza.
- Used worldwide and manufactured here.
- Former CEO, Randy Rasmussen, a scientific expert on molecular diagnostic testing.



SPECTRUM SOLUTIONS



- Developed first FDA cleared Saliva Test for COVID-19.
- Growth over the last year has been explosive with over 500 employees now.
- Ease of use makes this a test growing in popularity
 - Willing to work with the State of Utah.



IDbyDNA

- Genomic testing technology.
- Selected to partner with CDC program to coordinate COVID-19 genomic sequencing across the U.S.
- Can track variants and mutations.



NELSON LABS



- Employs approximately 600 at their Taylorsville facility.
- One of only a few labs worldwide capable of testing and certifying PPE.
- Have approved products for vendors that sell to State of Utah.



SOFT CELL BIO



- St. George based CLIA Lab.
- Capable of running over 5,000 tests per day.
- Can do saliva or NP tests.



IMPACT ON OUR INDUSTRY

- Some diagnostic companies have seen record demand and sales.
- Postponement of non-emergent procedures have negatively impacted others.
- Clinical trials have been slowed.



INDUSTRY READY TO ASSIST

- We have products and expertise to help the State of Utah and the nation respond to COVID-19.
- Testing at elementary and secondary schools.
- \$2M of funding appropriated from legislature for research.
- The CEO of CSL/Behring, a large multi-national manufacturer of vaccines, makes Utah his home.



THANK YOU